

Team feedback assessment

Use this worksheet to help you determine the right amount and type of feedback for each of your particular team members.

Name of Team Member	Example: Jamie		
Data: # of times you gave	2		
reinforcing feedback this week			
Data: # of times you gave	0		
redirecting feedback this week			
Ask your team: How much	I like feedback		
feedback do you want? Do you	frequently, and		
get enough?	I'd like more		
Ask your team: How do you	Privately, in		
prefer to receive feedback?	person or email		
Ask your team: Could you	It hasn't been		
give me feedback on the recent	detailed enough		
feedback I've given you?			
Ask yourself: What is their	Passive		
preferred communication			
style?			
Ask yourself: What are their	Desire to fit in,		
primary motivations?	desire to support		
	the team		
Ask yourself: What	Improving slide		
behaviors are they already	formatting		
working to change?			
Ask yourself: What are the	Faster responses		
two more important behaviors	to clients,		
you'd like them to change?	improved		
	negotiation skills		

Once you fill the table out, ask yourself:

- 1. Am I giving enough reinforcing feedback? Enough redirecting feedback?
- 2. Is there feedback I still need to give that my team members don't want to hear?
- 3. How can I give better feedback?
- 4. Do I tailor my feedback to the preferred styles of my team members?

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